

**Freedman Consulting, LLC: Project Director**  
**Washington, DC or Bay Area, CA**

Freedman Consulting, LLC, a strategic consulting firm, seeks an experienced Project Director to direct efforts for a leading philanthropic client on its climate portfolio of investments and to lead other client projects at the firm. Work includes strategic advising and planning, engaging with key stakeholders and partners, project planning, and program implementation. The Project Director will join a growing consulting team working at the intersection of policy, strategy, communications, and politics, to advance innovations and impacts for the greater social good.

The Project Director will be expected to lead the full scope of a climate-focused project work stream -- designing and overseeing deliverable development while being accountable for client goals, timelines, work quality, and distribution. Working closely with and reporting to a Vice President and other members of the senior leadership team, they will lead the development of project strategy, help define goals, and develop actionable plans to execute program strategies. The Project Director will lead teams of 2-3 staff members and will identify opportunities for firm growth, contributing to business planning and new business development.

Freedman Consulting, LLC, located in Washington, DC and San Francisco, CA, offers strategic consulting services to foundations, nonprofit organizations, and public interest coalitions, partnering with many of the nation's leading philanthropic institutions. Our work includes strategic planning and issue landscaping for major foundations, campaign advising and coordination for coalitions, and policy development for a variety of advocacy and political campaigns.

Project Directors drive strategy, project development and execution. Primary responsibilities for this Project Director include:

- Leading research and portfolio development on climate topics and potentially other issues and policies
- Engaging with grantees, funders, and other thought leaders
- Researching and identifying new opportunities for philanthropic impact
- Managing demonstration pilot projects and other complex climate projects efforts
- Advising on portfolio impact targets and metrics for measuring success
- Distilling learnings and impacts through the development of written deliverables to inform overall strategy
- Managing and developing associate-level staff, directing overall work planning and day-to-day tasks
- Providing strategic guidance and thought leadership to the client and teams

- Directing client interactions including facilitating meetings, calls, and presentations

**Qualifications of the Ideal Candidate:**

Demonstrated philanthropic, policy, legislative, consulting, communications, and/or research experience is expected. An advanced degree or comparable knowledge and skills in a climate-related field is preferred. Applicants must possess excellent writing and analytical skills, problem solving acumen, demonstrated project and team management capabilities, strong presentation and facilitation skills, and the ability to think through complex climate policy issues critically and strategically.

Salary and benefits are competitive and commensurate with experience.

To apply, please submit your resume, cover letter, and a writing sample to [PD@tfreedmanconsulting.com](mailto:PD@tfreedmanconsulting.com).

**Freedman Consulting, LLC is an Equal Opportunity Employer. We strongly encourage candidates from underrepresented groups to apply. Freedman Consulting does not discriminate on the basis of race, religion, sex, gender identity, sexual orientation, age, non-disqualifying physical or mental disability, national origin, veteran status or any other basis covered by appropriate law. All employment is decided on the basis of qualifications, merit, and business need.**

*\*All Freedman Consulting employees are currently working remotely during the COVID-19 crisis and new employees would work remotely until conditions are determined safe for office reopening.*